



## Summarised minutes

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## Summarised SB Minutes 20140929

Date	29 September 2014
To	Members of the Supervisory Board of SIDN
Present	Paul Schnabel (PSc) – Chair, Simon Hania (SHa), Peter van Schelven (PvS), Willem of Waveren (WvW), Roelof Meijer (RMe) – CEO of SIDN
Absent	Kees Neggers (KNe) – apologies received
Guests	SIDN Staff Council for agenda item 3, Jeanette Horinga (JHo) for agenda item 5
Auteur	Sharon van Dort
Classification	Public
Attachment(s)	

### 1. Opening, adoption of agenda and welcome from the Chair

The Chair opened the meeting. The agenda was adopted without amendment.

### 2. Minutes of meeting of 11 June 2014

#### 2.1 Minutes of meeting of 11 June 2014

The minutes were adopted without amendment.

#### *Action list:*

The action list accompanying the minutes was discussed and amended.

#### 2.2 Summarised minutes of meeting of 11 June 2014

The minutes were adopted without amendment.

### 3. Staff Council

#### 3.1 Introduction of Staff Council and SB members

The members of the SB and of the Staff Council each introduced themselves. The Chair of the Staff Council added that all departments are now represented on the Staff Council.

The most prominent issue to occupy the Staff Council recently had been the introduction of “New Ways of Working” at SIDN.

### **3.2 SB's vision of SIDN's new business (NB) activities**

The SB indicated that it was expecting a lot from Simplerinvoicing (SI) and e-identity and that it was monitoring developments in the field of NB in a critically positive manner. When asked, the Chair of the Staff Council said that the Staff Council concerned itself mainly with operational matters, but also had confidence in the introduction of NB.

### **3.3 Staff Council annual report**

The Chair complimented the Staff Council on its annual report.

## **4. Notices & items received**

### **4.1 Memo regarding sundry matters**

The question was raised whether the cover provided by SIDN's insurance included claims resulting from failure to make the General Terms and Conditions available. The CEO reported that SIDN is insured against claims made by customers (registrars and registrants). In the indirect model employed by SIDN, registrars are obliged to make SIDN's General Terms and Conditions available to registrants.

With regard to the item 'Growth of resellers', the CEO explained that an official reseller is a party that has a contract with a registrar, under which the reseller makes use of the registrar's system, thus enabling the reseller's customers to register domains through the registrar. The registrar is responsible for the entire portfolio of domain names *and* for the resellers themselves. Such resellers are not affiliated to the RA.

The point was made that diversification, as an important component of the strategy, still appeared to be unduly disconnected from the existing activities. More focus and even more commitment are required in order to expand beyond the existing level.

### **4.2 Memo on the progress of SIDN Labs**

The SB complimented the manager of SIDN Labs on the privacy framework position paper. It was clear that SIDN is playing a real pioneering role in the field. It was felt that a product in the field of big data and privacy could follow.

### **4.3 Comparison of SIDN's fees with peers' fees, 1 July 2014**

No comments; SIDN's fees remain among the lowest.

#### 4.4. Simplerinvoicing

The CEO reported that Simplerinvoicing is a new product in a new sector, both of which suit SIDN very well. Through its involvement, SIDN has the opportunity to profile itself in this new sector.

#### 4.5 Loyalty programme

The CEO explained that the budget remains the same, but that the approach has been adjusted, partly in line with input from (the Marketing Committee of) the RA. The proposal had been received very enthusiastically. Through the new programme, registrars benefited from good business management.

### 5. Finance

#### 5.1 Q2 report 2014 – half-year report

The Control & Support Manager made a presentation outlining the financial situation.

EBIT turned out higher than forecast, due to lower expenditure. One of the main reasons for the lower expenditure, particularly 'Other operating expenses', was the deferment of a number of items. Net growth of the .nl domain has flattened off, with the result that income was stable at the level indicated in the spring forecast. Income was nevertheless slightly higher than forecast, because a greater proportion of registrations were on a quarterly charge cycle. The spring forecast assumed more use of the annual charge cycle, which is cheaper.

### 6. SIDN Fund

#### 6.1 Formation and organisation of the SIDN Fund: the current position

*Composition of the Fund's board:* The SB approved the appointment of Trude Maas and Berend van Dalzen to the board of the SIDN Fund.

*Legal affairs:* On the basis of the memorandum from the CEO, the SB resolved as follows:

a. SIDN's SB advised the board of the SIDN Fund to revise the points listed under I. of the Fund's constitution so that the pertinent questions in the Fund's application for ANBI status can be answered in the affirmative on the basis of the provisions of the constitution.

b. SIDN's SB also advised the board of the SIDN Fund to make a number of other revisions to the Fund's constitution. The board of the SIDN Fund is at liberty to accept, partially accept or reject the SB's advice on the points in question, but only insofar as they do not relate to ANBI status.

c. The SB gave advance approval for the revisions to the constitution insofar as the CEO was satisfied that they conformed to the resolutions set out above.

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#### 7. SB vacancies

The various potential candidates were discussed and the CEO was authorised to approach two of the people in question. A further two potential candidates were identified as 'reserves'.

#### 8. Venue for SB meeting

##### **Proposed venue for SB meeting and strategy session 2015**

The SB adopted the proposal to combine the spring 2015 meeting and strategic session with a visit to the German registry, DENIC, in Frankfurt.

#### 9. Other business and closure of the meeting

SHa reported that he had been appointed to the Advisory Committee of the Internet Advertising Board.

The Chair thanked everyone for their input and declared the meeting closed at 16:45.